



2005 Year-End Statistics

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202-775-0101

Manufacturers' Unit Shipments and Retail Dollar Value (In Millions, net after returns)

Physical

	1995	1996	1997	1998	1999	2000	2001	% CHANGE 2000-2001	2002	% CHANGE 2001-2002	2003	% CHANGE 2002-2003	2004	% CHANGE 2003-2004	2005	% CHANGE 2004-2005	
(Units Shipped) (Dollar Value)	CD ¹	722.9 9,377.4	778.9 9,934.7	753.1 9,915.1	847.0 11,416.0	938.9 12,816.3	942.5 13,214.5	881.9 12,909.4	-6.4% -2.3%	803.3 12,044.1	-8.9% -6.7%	746.0 11,232.9	-7.1% -6.7%	767.0 11,446.5	2.8% 1.9%	705.4 10,520.2	-8.0% -8.1%
CD Single	21.5 110.9	43.2 184.1	66.7 272.7	56.0 213.2	55.9 222.4	34.2 142.7	17.3 79.4	-49.4% -44.4%	4.5 19.6	-74.1% -75.4%	8.3 36.0	84.5% 83.6%	3.1 14.982	-62.2% -58.4%	2.8 10.9	-12.1% -27.0%	
Cassette	272.6 2,303.6	225.3 1,905.3	172.6 1,522.7	158.5 1,419.9	123.6 1,061.6	76.0 626.0	45.0 363.4	-40.8% -41.9%	31.1 209.8	-30.9% -42.3%	17.2 108.1	-44.7% -48.5%	5.2 23.7	-69.6% -78.1%	2.5 13.1	-52.6% -44.9%	
Cassette Single ²	70.7 236.3	59.9 189.3	42.2 133.5	26.4 94.4	14.2 48.0	1.3 4.6	-1.5 -5.3	-215.4% -215.2%	-0.5 -1.6	-68.0% -70.3%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	
LP/EP	2.2 25.1	2.9 36.8	2.7 33.3	3.4 34.0	2.9 31.8	2.2 27.7	2.3 27.4	4.5% -1.1%	1.7 20.5	-23.7% -25.2%	1.5 21.7	-11.5% 6.0%	1.36 19,286	-11.9% -11.3%	1.02 14.2	-25.0% -26.2%	
Vinyl Single	10.2 46.7	10.1 47.5	7.5 35.6	5.4 25.7	5.3 27.9	4.8 26.3	5.5 31.4	14.6% 19.4%	4.4 24.9	-20.8% -20.6%	3.8 21.5	-14.0% -13.8%	3.5 19.9	-7.3% -7.3%	2.3 13.2	-35.4% -33.4%	
Music Video	12.6 220.3	16.9 236.1	18.6 323.9	27.2 508.0	19.8 376.7	18.2 281.9	17.7 329.2	-2.7% 16.8%	14.7 288.4	-17.2% -12.4%	19.9 399.9	35.2% 38.7%	32.8 607.2	65.0% 51.8%	33.8 602.2	3.2% -0.8%	
DVD Audio	-	-	-	-	-	-	0.3 6.0	N/A N/A	0.4 8.5	63.8% 41.3%	0.4 8.0	1.2% -5.5%	0.3 6.5	-20.5% -19.2%	0.5 11.2	31.8% 72.2%	
SACD	-	-	-	-	-	-	-	-	-	-	1.3 26.3	N/A N/A	0.8 16.6	-39.7% -36.9%	0.5 10.0	-40.5% -39.9%	
DVD Video ³	-	-	-	0.5 12.2	2.5 66.3	3.3 80.3	7.9 190.7	139.4% 137.5%	10.7 236.3	34.8% 23.9%	17.5 369.6	63.3% 56.4%	29.0 561.0	66.0% 51.8%	27.8 539.8	-4.1% -3.8%	
Total Units	1112.7	1137.2	1063.4	1123.9	1160.6	1079.2	968.5	-10.3%	859.7	-11.2%	798.4	-7.1%	814.1	2.0%	748.7	-8.0%	
Total Value	12320.3	12533.8	12236.8	13711.2	14584.7	14323.7	13740.9	-4.1%	12614.2	-8.2%	11854.4	-6.0%	12154.7	2.5%	11195.0	-7.9%	
Total Retail Units			817.5	850.0	869.7	788.6	733.1	-7.0%	675.7	-7.8%	658.2	-2.6%	687.0	4.4%	634.8	-7.6%	
Total Retail Value			10,785.8	12,165.4	13,048.0	12,705.0	12,388.8	-2.5%	11,549.0	-6.8%	11,053.4	-4.3%	11,423.0	3.3%	10,477.5	-8.3%	

Digital

Download Single	-	-	-	-	-	-	-	-	-	-	-	-	139.4 138.0	N/A N/A	366.9 363.3	163.3% 163.3%
Download Album	-	-	-	-	-	-	-	-	-	-	-	-	4.6 45.5	N/A N/A	13.6 135.7	198.5% 198.5%
Kiosk ⁴	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.7 1.0	N/A N/A
Music Video	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1.9 3.7	N/A N/A
Total Units	-	-	-	-	-	-	-	-	-	-	-	-	143.9	N/A	383.1	166.2%
Total Value	-	-	-	-	-	-	-	-	-	-	-	-	183.4	N/A	503.6	174.5%
Mobile ⁵	-	-	-	-	-	-	-	-	-	-	-	-	-	-	170.0	N/A
Subscription ⁶	-	-	-	-	-	-	-	-	-	-	-	-	-	-	421.6	N/A
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1.3	N/A
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	149.2	N/A

Total Digital & Physical

Total Units ⁷	1,112.7	1,137.2	1,063.4	1,123.9	1,160.6	1,079.2	968.5	-10.3%	859.7	-11.2%	798.4	-7.1%	814.1	20.0%	1,301.8	35.9%
Total Value	12,320.3	12,533.8	12,236.8	13,711.2	14,584.7	14,323.7	13,740.9	-4.1%	12,614.2	-8.2%	11,854.4	-6.0%	12,338.1	4.1%	12,269.5	-0.6%

Retail value is value of shipments at recommended or estimated list price

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¹ Includes DualDisc

² RIAA's reports will no longer reflect shipments of cassette singles

³ While broken out for this chart, DVD Video Product is included in the Music Video totals

⁴ Includes Singles and Albums

⁵ Includes Master Ringtones, Ringbacks, Music Videos, Full Length Downloads, and Other Mobile

⁶ Weighted Annual Average

⁷ Units does not include subscriptions